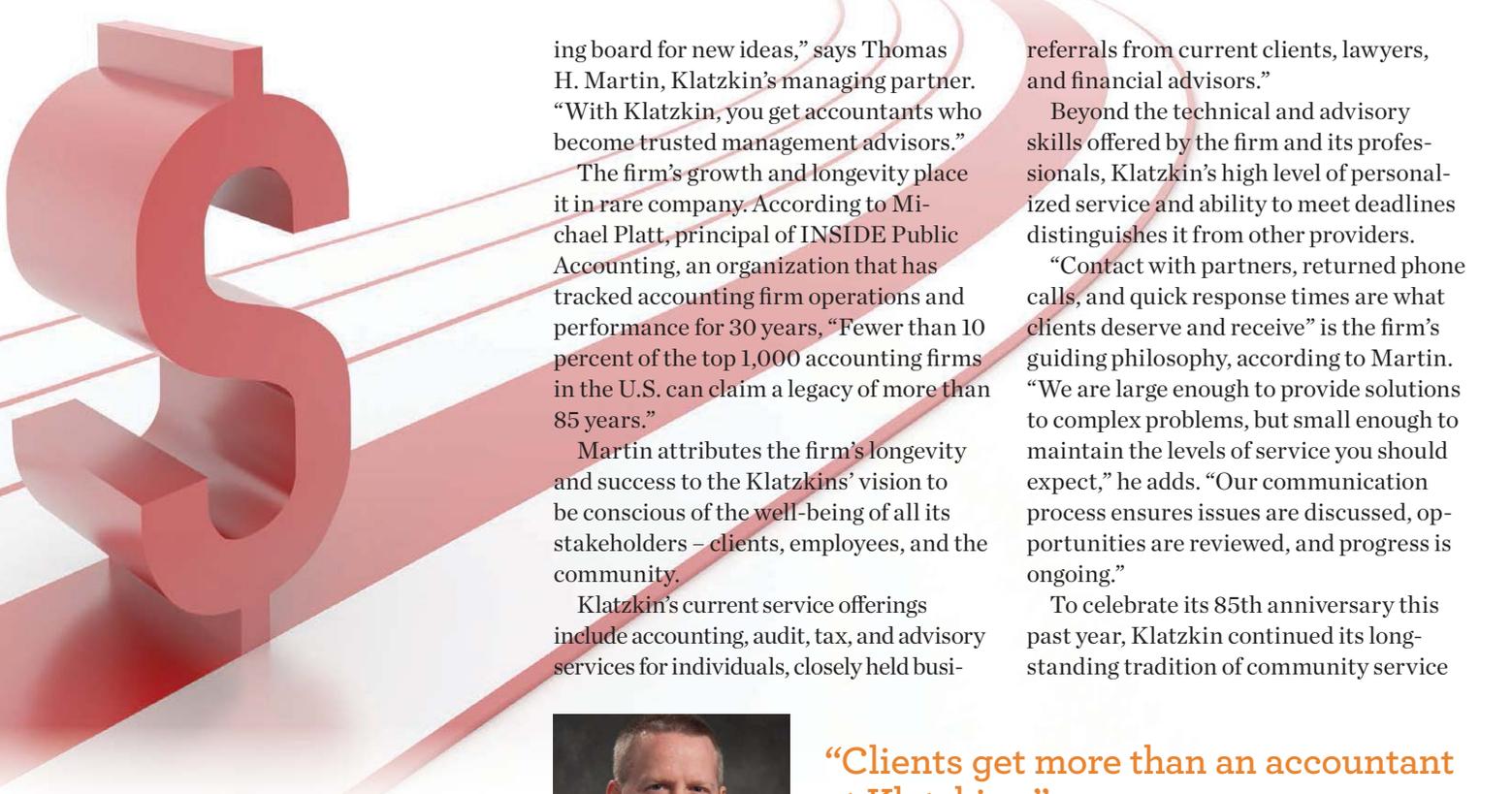


{ Member Profile }

## A CPA Firm That Goes the Distance

A local accounting firm celebrates 85 years in business with 85 acts of kindness



ing board for new ideas,” says Thomas H. Martin, Klatzkin’s managing partner. “With Klatzkin, you get accountants who become trusted management advisors.”

The firm’s growth and longevity place it in rare company. According to Michael Platt, principal of INSIDE Public Accounting, an organization that has tracked accounting firm operations and performance for 30 years, “Fewer than 10 percent of the top 1,000 accounting firms in the U.S. can claim a legacy of more than 85 years.”

Martin attributes the firm’s longevity and success to the Klatzkins’ vision to be conscious of the well-being of all its stakeholders – clients, employees, and the community.

Klatzkin’s current service offerings include accounting, audit, tax, and advisory services for individuals, closely held busi-

nesses, corporations, and nonprofit entities. The firm is highly regarded for delivering more than the standard audit report or tax return to its clients; and the accountants at Klatzkin are constantly looking for ways to improve a client’s business.

referrals from current clients, lawyers, and financial advisors.” Beyond the technical and advisory skills offered by the firm and its professionals, Klatzkin’s high level of personalized service and ability to meet deadlines distinguishes it from other providers.

“Contact with partners, returned phone calls, and quick response times are what clients deserve and receive” is the firm’s guiding philosophy, according to Martin. “We are large enough to provide solutions to complex problems, but small enough to maintain the levels of service you should expect,” he adds. “Our communication process ensures issues are discussed, opportunities are reviewed, and progress is ongoing.”

To celebrate its 85th anniversary this past year, Klatzkin continued its longstanding tradition of community service

**F**or more than 85 years, Klatzkin & Co., LLP, or Klatzkin, has proudly called Mercer County its home. From its humble beginning as a sole proprietorship in Trenton in 1930 with founder Joseph Klatzkin and under the leadership of his son Clive – now retired – the firm has grown to have more than 40 employees with offices in Hamilton, and in Langhorne, PA.

The CPA and advisory firm serves the greater New Jersey and Bucks County, PA, area, assisting family-owned and closely held businesses, nonprofit organizations, and individuals. “Clients have relied on us to provide accounting, tax, and audit services, and have used our firm as a sound-



**“Clients get more than an accountant at Klatzkin...”**

*- Thomas H. Martin*

nesses, corporations, and nonprofit entities. The firm is highly regarded for delivering more than the standard audit report or tax return to its clients; and the accountants at Klatzkin are constantly looking for ways to improve a client’s business.

“Clients get more than an accountant at Klatzkin, they get an advisor who is truly invested in their business and its growth and success,” explains Martin. “This service philosophy has resulted in 80 percent of Klatzkin’s new business coming from

with its “85 Ways, 85 Days: Random Acts of Klatzkin” initiative. The purpose of the initiative was to deliver 85 random acts of kindness to the communities that have supported Klatzkin for the last 85 years.

Says Martin, “Since Day One, supporting the communities where we live and work by giving back has been a cornerstone of our business. Paying it forward is the best way to thank our stakeholders for their loyalty, trust, and business, without whom our success would not have been possible.”